ECONOMIC DEVELOPMENT AGENCY REGULAR MEETING – JANUARY 19, 2023 MUNICIPAL CENTER RM. 302

REGULAR MEMBERS PRESENT: Val Dumais, Nancy Autunno, Mark Chase, Helen Bergenty

ALTERNATE MEMBERS PRESENT: Marc Romanow

ABSENT: Joe Klepacki (R), Timothy Maynard (A)

STAFF: Cal Hauburger, Economic Development Coordinator

I. Call to Order

The meeting was called to order at 7:00pm by Chairman Val Dumais.

Prior to any other agenda items being addressed, a motion was made by Val Dumais to elevate Marc Romanow from Alternate to Regular Member for tonight's meeting. Motion was seconded by Mark Chase and passed unanimously.

II. Oral Petitions

None.

III. Approval of EDA Meeting Minutes – April 21, 2022

A motion was made by Mark Chase to approve the Regular Meeting Minutes from April 21, 2022. The motion was seconded by Marc Romanow and **passed unanimously 5-0**.

IV. New Business

1. Election of Officers – 2023

Val Dumais voice his desire to once again serve as Chair for the EDA. A motion was made by Marc Romanow to nominate Val Dumais to serve as EDA Chair for 2023. The motion was seconded by Helen Bergenty and **passed unanimously 5-0 with no conditions**.

Val Dumais cast a motion to nominate Nancy Autunno to serve as Vice Chair for the EDA. The motion was seconded by Helen Bergenty and **passed unanimously 5-0 with no conditions.**

V. Other Businesses

1. Discussion of Existing Revolving Business Loan Fund & Program Parameters

Cal Hauburger detailed the current status of the EDA Fund which stands fully funded with only the remaining \$5,000 of a Forgivable Loan outstanding. These funds will be fully forgiven at the two-year mark of issuance. A loan has not be issued by the EDA since 2018, and since the Town's

decision to forego EDA Grants and strictly offer only EDA Loans in 2009, only 14 total loans have been issued to 6 companies. Multiple businesses have inquired, but not submitted. Discussion followed as to why that may be, including other funding avenues offering a higher ceiling loan amount with a similar application process, and in some cases, loans were partially, or fully, forgiven.

EDA Members discussed that while they have the ability to recommend a loan greater than the typical \$40,000 if deemed necessary, with no standard increase to the loan amount since the program's inception, along with the rising costs of business and inflation, a recommendation was made by Val Dumais to bring the idea of raising the EDA Loan from \$40,000 to \$50,000 while retaining the EDA's ability to recommend a greater amount if deemed necessary, to Town Manager Paulhus and the Town Council, as needed. This motion was seconded by Nancy Autunno and **passed unanimously 5-0**. Cal Hauburger will work with Town Manager Paulhus in presenting this idea to the Town Council, as necessary, and will keep EDA Members apprised of approvals and changes to the EDA Loan offering.

2. General Update

In line with the monthly update provided by Cal Hauburger to EDA Members when a regular meeting is not held, an update was given about current projects and economic developments in Town. Topics included an update on White Oak, Tomasso Group's development surrounding the Memorial Sloan Kettering Center on North Mountain Road, status of EDA membership, Americold, and general business openings around Town. Discussion continued on related topics around Town between Members and Cal Hauburger.

VI. Adjournment

A motion was made by Val Dumais to adjourn the meeting at 7:35pm. The motion was seconded by Marc Romanow and **passed unanimously 5-0**.

Respectfully submitted,

Cal Hauburger

Economic Development Coordinator